

NIAGARA DRONE SUMMIT 2026

WHERE DRONE BUSINESS GETS DONE.

COME WITH A QUESTION. LEAVE WITH THE RIGHT CONNECTIONS.

NOVEMBER 2-3, 2026

Niagara Falls Convention Centre
Niagara Falls, Ontario, Canada

Problems • Needs • Technology • Experience • Customers • Operators • Partners

MAYBE YOU'RE LOOKING FOR SOMETHING.

I NEED A CUSTOMER

I have the capability. Where are the projects?

I NEED AN OPERATOR

I have land, assets or infrastructure. Who can help me?

I HAVE A PROJECT

I'm missing technology or expertise.

I HAVE TECHNOLOGY

How do I enter a new market and find the right partners?

I'M THINKING ABOUT BUYING A DRONE

Is it right for my operation—and can I use it effectively?

I HAVE DATA

I need someone who can turn it into answers and decisions.

I NEED A PARTNER

I want to grow, enter a new industry or offer a more complete solution.

I NEED A SOLUTION

I'm facing a challenge. Who can help me solve it?

THAT'S WHY WE'RE PUTTING EVERYONE IN THE SAME ROOM.

WHAT ARE YOU LOOKING FOR?



WHAT CAN YOU PROVIDE?

FOUR CONVERSATIONS. REAL INDUSTRY PROBLEMS.

COMMERCIAL DRONE INDUSTRY

DEMAND ↔ CAPABILITY

You have the technology. Why don't you have the projects?

AGRICULTURE

EQUIPMENT ↔ OPERATIONAL CAPABILITY ↔ ROI

Same drone. Why are the results so different?

MAPPING • SURVEYING • INSPECTION

DATA ↔ DECISIONS

You have the data. Why doesn't the customer have the answer?

SUSTAINABLE DRONE BUSINESS

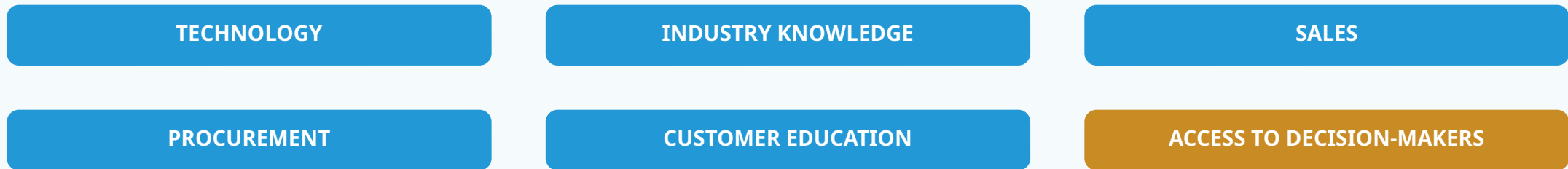
CAPABILITY ↔ CUSTOMERS ↔ PARTNERS

You have the capability. How do you turn it into sustainable business?

FOUR CONVERSATIONS. ONE PURPOSE: BUSINESS MATCHING.

YOU HAVE THE TECHNOLOGY. WHY DON'T YOU HAVE THE PROJECTS?

More drones, pilots, sensors and capabilities exist than ever before. Yet capable operators still ask:
“Where is the next project? Where is the next customer?”



Or is the real gap simply that the people with the problems and the people with the capabilities have not found each other yet?

MATCHING: WHO HAS THE PROBLEM ↔ WHO IN THE ROOM CAN SOLVE IT?

SAME DRONE. WHY ARE THE RESULTS SO DIFFERENT?

REAL-WORLD VARIABLES

Terrain following
Altitude drift
Obstacle avoidance
RTK / GNSS
Trees & power lines
Parameters & route planning

THE OPERATOR MATTERS

Understanding automation
Knowing when to intervene
Recognizing risk early
Planning conservatively
Learning from incidents
Building repeatable workflows

THE REAL ROI

Safe
Consistent
Repeatable
Economical
Supported
Practical in the real world

EQUIPMENT → OPERATOR → WORKFLOW → SUPPORT → ROI

Buying the drone is only the beginning. What happens next?

YOU HAVE THE DATA. WHY DOESN'T THE CUSTOMER HAVE THE ANSWER?

DRONES CAN COLLECT

Imagery
LiDAR
Thermal
Photogrammetry
3D models
Point clouds



THE CUSTOMER NEEDS

Where is the problem?
What changed?
What needs repair?
Where is the risk?
What should we do next?



THE MISSING PIECE

Accuracy
Standards
QA/QC
Integration
Expertise
Workflow
The right partner

MATCHING: WHO HAS THE DATA? ↔ WHO NEEDS THE ANSWER? ↔ WHO IS MISSING BETWEEN THEM?

YOU COMPLETED THE FIRST JOB. WHAT COMES NEXT?

Where does the next customer come from? Agriculture • Mapping • Inspection

Specialize—or offer everything? Hour • Acre • Project • Deliverable • Value

How should services be priced? Insurance • Safety • Documentation • Procurement

How do small operators reach large clients? Buy more equipment—or find a partner?

OR DO YOU NEED A PARTNER?

Sometimes the missing piece of the next project is another company, another specialist or another relationship.

DON'T JUST EXCHANGE BUSINESS CARDS.

FIND THE PERSON YOU ACTUALLY NEED TO MEET.



WHAT ARE YOU LOOKING FOR? • WHAT CAN YOU PROVIDE?

COME WITH A QUESTION. LEAVE WITH THE RIGHT CONNECTIONS.

TWO DAYS BUILT AROUND CONNECTIONS.

MONDAY, NOVEMBER 2 • SUMMIT + EXPO

8:30 AM
REGISTRATION • COFFEE • MORNING NETWORKING

9:30 AM
MAIN STAGE SEATING

10:00 AM
OFFICIAL SUMMIT OPENING

THROUGHOUT DAY ONE
Main Stage Conversations • Expo • Business Matching • Networking
• Customer & Partner Connections

TUESDAY, NOVEMBER 3 • EXPO + CONNECTIONS

DAY TWO SHIFTS FROM DISCOVERY TO ACTION.

Business Matching
One-on-One Meetings
Exhibitor Conversations
Technical Discussions
Customer & Provider Meetings
Networking
Expo

NOVEMBER 2 STARTS THE CONVERSATION.
NOVEMBER 3 ASKS: WHAT CAN WE DO NEXT?

AND YES — WE'RE GOING TO BREAK SOME EGGS.

At the end of each Main Stage conversation, speakers draw attendee numbers. Selected attendees come to the stage, choose a Golden Egg and smash it open with a panelist to reveal the prize inside.

YOU HAVE TO BE IN THE ROOM TO WIN.

CHOOSE HOW YOU WANT TO PARTICIPATE

ATTEND

Come with a question. Meet the people behind the technology.

EXHIBIT

Founding opportunities from \$795 CAD.

SPONSOR

Founding partnerships from \$2,500 CAD.

FOUNDING PRIORITY ACCESS

Thank you to the companies, operators, growers, organizations and industry professionals who were among the first to help shape Niagara Drone Summit 2026.

FOUNDING ATTENDEE ACCESS

\$99 CAD

Founding Interest participants receive priority access to attendee registration, exhibitor inventory, placement consideration, sponsorship opportunities and early Business Matching preparation.

PUBLIC REGISTRATION OPENS SEPTEMBER 25, 2026

Regular Attendee Registration: \$249 CAD

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